## INDICATIVE RESULTS MATRIX

Indicators	Measurement	Baseline		Goal		Source of
	Unit	Value	Year	Value	Year	Verification
Result 1: Increased use of Intellectual Property Tools amongst firms signaling the improvement of innovation						
and competitiveness in the Caribbean priva						
Increase in total patent applications (direct	#	Varies	2014		2018	WIPO IP
and PCT national phase entries)						Statistics
						Database
Total increase in number of registered IPRs	#	Varies	2014		2018	
(trademarks, GIs, copyright, industrial						
designs)						
Result 2: Increased awareness and use of R	EACH's IP Man	agement	services.			
Number of visitors/downloads of resources	#	0	N/A		2017	Analytics
Number of SME applications to the	#	0	N/A		2017	Tracking
competitive calls for proposals						System
	•					1 2
% of firms who indicate increased	%	0	N/A		2017	Survey
knowledge of IP tools available						
Result 3: Improved business support institu		n, implem	ent and s	upervise	measure	s that foster
the use and adoption of Intellectual Proper	ty Rights.					
Number of persons trained	#	0	N/A		2017	Tracking
						System
% of firms who perceive the support	%	0	N/A		2017	Survey
provided by the REACH assisted their						
adoption of IP in their business strategy						
Public sector officials who perceive better	%	0	N/A		2017	Survey
ability to assist SMEs in commercialization						
techniques						
Number of firms that indicate an increase in	#	0	N/A		2017	Survey
revenue because of IP management services						
provided by REACH						