



REQUEST FOR EXPRESSIONS OF INTEREST:-CONSULTING SERVICES-FIRM

SURINAME: - Support the Establishment of a Collateral Registry in Suriname

The Government of Suriname has requested support from the Inter-American Development Bank (IDB) to streamline the mechanisms for SME access to credit in Suriname. For this purpose, under the Compete Caribbean (CC) Program, the Technical Cooperation “*Framework for the Implementation of the Secure Transactions Regime for Movable Assets in Suriname*” (the Program or Project) was approved and signed with the Government of Suriname, through the Ministry of Finance (MOF).

Compete Caribbean is a private sector development program jointly funded by the Inter-American Development Bank (IDB), the United Kingdom Department of International Development (DFID) and the Government of Canada in partnership with the Caribbean Development Bank (CDB) to provide technical assistance grants and investment funding to support productive development policies, business climate reforms, clustering initiatives and Small and Medium Size Enterprise (SME) development activities in the Caribbean region.

The consulting services (“the Services”) will seek to support the design and implementation of a modern, electronic registry for recording security interests, with text both in Dutch and English. Specifically, the consultancy is expected to conduct a diagnostic assessment of the systems environment and legal requirements necessary, as well as to design and implement a solution to effect an electronic registry which meets the needs of the Government of Suriname. The firm will work in close collaboration with the main stakeholders in Suriname with guidance from the CUS and the Central Bank.

The consulting team will be required to undertake a desk review and execute in depth consultations with the all stakeholders (relevant Government entities, the Chamber of Commerce, commercial banks and other providers of finance, key private sector associations, potential borrowers (SMEs) to provide a solution that meet the needs specific needs of the Government and people of Suriname.

Team Composition, Qualifications and Experience:-

Team Leader

The team leader will have at least 10 years of experience in collateral legislation and regulation and a solid understanding of the mechanics of collateral registries. Relevant experience in developing economies is highly desirable.

- Advanced degree in economics, business, law or related field.
- Knowledge of the laws and legal structure in Suriname and other civil law jurisdictions with particular reference to commercial activity
- In depth knowledge of the establishment of collateral registries and attendant Secured Transactions legal frameworks

- Proven track record in the establishment of Web Based Collateral Registries in developing countries, preferably with experience in civil law countries.
- Ten or more years of experience in banking and financial transaction reform with particular emphasis on loan risk management and collateral reform
- Five or more years of experience of leadership specifically in the design, administration and consensus building efforts.
- Language: Fluency in written and spoken English and Dutch is required.
- Ability to conduct on-site training and facilitate workshops.

Information Technology Consultant

The contractual should have at least 5 years of experience in developing registry systems and a strong background in collateral laws and regulations.

- A bachelor's degree in Computer Science, Systems Engineering, Information Systems or related fields, with emphasis in Systems Analysis and Design.
- A minimum of 5 years of progressively responsible professional experience in best practice implementation as well as: Analyzing Information, Analyzing Requirements, Programming Skills, Software Design, Software Debugging, Software Documentation, Software Testing, Problem Solving, Teamwork, Software Development Fundamentals, Software Development Process, Software Requirements.
- Experience in business process modeling including documenting and analyzing functional procedures and workflows, business process reengineering and definition and evaluation of user requirements in the selection or development and implementations of IT systems.
- Work experience in managing projects with a preference in development and implementation of web-based or client-server based systems using any standard development tools.
- Proven ability to advise and train users in the use of complex systems/applications and related matters and effectively prepare specifications and other written reports/documentation in a clear and concise style. Ability to communicate with various levels of technical experience (developers, end-users, management and support staff);
- Competent in the following technologies: Java, .NET, ADO, JSP, HTML5, JavaScript, ASPX, SQL Server and Oracle in a heterogeneous environment (Windows and Linux).
- Experience with PHP, Web services, SOAP, XML, XSLT, AJAX, Drupal is considered an asset.
- Experience in Open-Source tools and software is an asset.

Communications Consultant

- Advanced degree in communications, media studies, marketing, public relations, or related areas.
- At least 5 years of experience in the area of developing communications strategies,
- Proven track-record of implementing communication strategies for corporate or government clients.
- A working knowledge of MS Office and advanced command of other relevant industry-standard software, in particular web and social media tools.
- Sound interpersonal, organizational and teamwork skills as well as an ability to work independently, with initiative and responsibility in order to perform the outlined technical functions for the Program

- Language: Fluency in written and spoken English and Dutch is required.

The *Compete Caribbean Program* now invites eligible FIRMS to indicate their interest in providing the Services outlined above by forwarding an expressions of interest demonstrating that they have the required qualifications and relevant experience to perform the Services. Consulting firms may associate with other firms in the form of a joint venture or a sub-consultancy to enhance their qualifications. For the purpose of establishing the short list, the nationality of a firm is that of the country in which it is legally incorporated or constituted and in the case of Joint Venture, the nationality of the firm appointed to represent it.

Please visit our website (www.competecaribbean.org) to obtain a copy of the full [Terms of Reference](#) for this consultancy with an expanded scope of activities to be undertaken under the consultancy.

Consulting firms will be selected in accordance with the procedures set out in the Inter-American Development Bank: [Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank](#) GN-2350-9 recognizing that goods and services providers from non-IDB member countries may participate in this procurement process as agreed in the *Compete Caribbean Grant Proposal*.

All correspondence **must** be delivered to the address below by fax or e-mail by **Sunday, 23rd August, 2015 at 11:59 pm EST**.

Attn: *Mr. Wayne Elliott*
Project Development Officer
Business Climate and Competitiveness Enhancement Facility
The Compete Caribbean Program

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Subject Line: SU-CC2077-Solution Provider Consultancy



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